

**Unaudited condensed  
interim results  
for the period ended  
28 February 2021**



TWK Agriculture Holdings (Pty) Ltd





# Introduction

The condensed consolidated interim results of TWK Investments Ltd for the six months ended 28 February 2021 comprise of the Company, all its subsidiaries and jointly controlled entities (jointly referred to as the Group).

The accounting policies applied in the preparation of these condensed consolidated interim results are in accordance with IFRS and are consistent with the accounting policies applied in the preparation of the Group's previous audited consolidated annual financial statements.

These interim results have not been audited or independently reviewed by the Group's external auditors. The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual financial statements as at 31 August 2020.

All the amounts relate to the Group's results unless otherwise specified. The Directors of the Group take full responsibility for the preparation of this report. The preparation of the Group's results was supervised by the Group Chief Financial Officer, JEW Fivaz, and approved by the Board of Directors on 7 April 2021. The results were made available publicly on 7 April 2021.





# About us

## Vision

Achieving sustainable growth together.



## Mission

Delivering value-adding products and services to the agricultural and related industries and to the communities in which we operate.



## Our Values

### Growth

Committed to providing excellence and constantly exceeding previous efforts.

### Strive

Our goal is to be the supplier of choice, the employer of choice and the investment of choice!

### Renew

Proactively committed to meeting the needs of our stakeholders without compromising the future of generations to come.

### Sustain

A fresh outlook on business, underpinned by experience and knowledge.

### Conserve

We take responsibility to protect the environment in which we work, thereby conserving a legacy for the future.

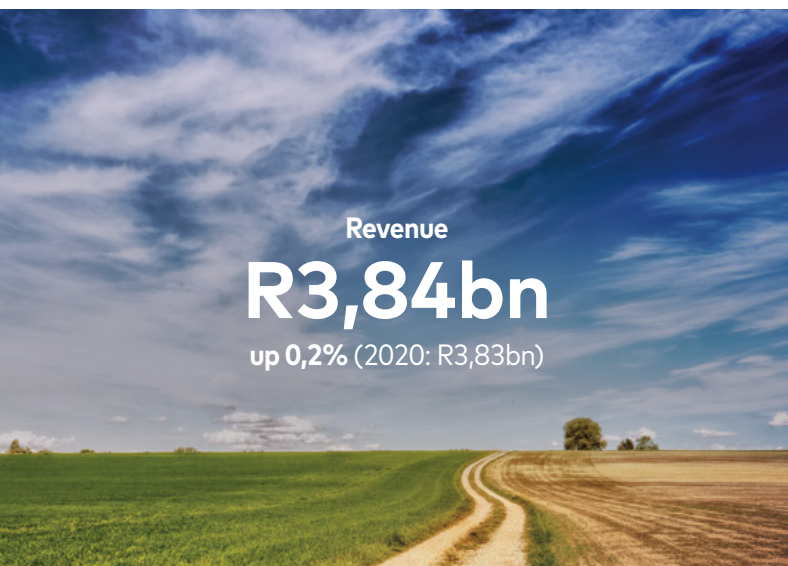
### Develop

Investing time, resources and knowledge in our youth, employees, clients and the communities in which we operate.





# Key financial indicators



The key financial indicators are for the six months ended 28 Feb 2021 and compared with the corresponding six-month period of the previous year (29 Feb 2020)



# Business and financial review

TWK is proud to present a pleasing set of interim results, with the diversity of its income streams providing resilience amidst the COVID-19 pandemic. Noteworthy contributors to the improved results came from the Sawmills, BedRock Mining Timber, Sunshine Seedlings, General Trade and the Fertilizer divisions, translating into a 41,8% increase in profit after tax. With the careful management of working capital and cost saving initiatives, TWK has been able to focus on its vision of achieving sustainable growth together with the aim of creating value for all stakeholders by creating a more resilient business with more sustainable quality of earnings.

Our ability to move quickly, disciplined approach, and customer focus enabled us to deliver a good set of results. Solid profit and Earnings per share growth converted into cash flow which enhanced our balance sheet. During the six months to February 2021, demand for our products and services was disparate across the different divisions. There was a good demand for Input Supply to producers, Lumber to the DIY market, Mining timber and national Pulp timber. Motors and Tyres, as well as fuel sales, were hard hit and remain under pressure.

Preservation of a robust balance sheet, working capital management, strong cash generation, customer focus and disciplined cost control were the key features of the Group during these six months.

TWK's overall results for the first six months are reflective of the quality of the underlying business and the Group's ability to adapt to an ever-changing environment. The general trading conditions improved, which resulted in and increase of sales and net profit in especially the Trade and mechanisation segment. Even though an increase in timber sales at the Sawmills and Mining Timber, the export market of woodchips was still on the backfoot that resulted in a decline in revenue and EBITDA in the Timber segment. The prospects for woodchip export look promising for the remainder of the year. The decrease in the carry-over debt of Farmer production accounts resulted in a decrease in interest earned in the Financial services segment, which led to a decrease in revenue and EBITDA in this segment. However, the well-diversified agricultural business model of TWK supported profit.

Against the backdrop of uncertain economic and political conditions, slow economic growth and the impact of the virus, revenue increased by 0,2% from R3,830 billion to R3,839 billion. TWK's results were positively impacted by an increased in General Trade sale volumes and margin improvement. The purposeful effort to reduce working capital, the effective financing model as well as the decline in interest rates resulted in a decrease of R26,20 million in Finance cost. This, together with cost saving initiatives, resulted in an increase of 36,19% in profit after finance cost to R126,77 million (Feb 2020: R93,08 million). Profit after tax increased to R94,96 million which is 40,4% higher than the R67,63 million of the corresponding period. Basic earnings per share increased to 469,13 cents per share, which is 50,1% higher than the corresponding period.

The Group's financial position is solid with total assets having increased by 0,7% from R4,88 billion to R4,92 billion. Net cash is lower due to an increase in Trade and other receivables (especially production accounts) during February 2021. The Group's gearing was 122% at 28 February 2021 which is lower than the corresponding period and comfortably within the Group's norms. The net asset value per share increased by 9,7% to R91,67 per share at 28 February 2021 compared to R83,58 as at 29 February 2020.

Total assets increased slightly due the asset for share transaction, capital expenditure and increase in trade and other receivables. The debtors' book was higher in February than in August which is in line with the cyclical nature of the agricultural industry. Assets are evaluated on a continuous basis where applicable, and the necessary impairments have been taken.

We sadly lost an employee to COVID-19 during the period as infections peaked over the past few months. We extend our sincere condolences to his family, friends and colleagues.



# Operational review

## Timber segment

The Timber segment reported a decrease of 33.8% in revenue to R636,81 million from R961,73 million (February 2020) primarily due to the decline in volume woodchip exports. Revenue was however supported by the best performance delivered by the sawmill in six years, higher mining timber volumes sales compared to the prior period and the inclusion of Sunshine Seedlings Services (Pty) Ltd (SSS) with effect from 1 September 2020.

TWK's sawmills performed exceptionally well mainly attributable to the strong DIY retail market.

The substantial increase in demand experienced by the national pulp producers was driven by the incremental increase in demand for quality packaging and sanitation products by the food and pharmacy industries to meet the surging demand in e-Commerce shopping. The demand for woodchips is expected to increase in the second half of the year as the international pulp demand and prices increased by approximately 60% during the first half of the year.

Mining timber sales volumes to the South African mining industry also improved as a result of mines returning to more normalised activity levels. BedRock, an integrated timber-based mine support subsidiary of TWK, reported a solid set of results and managed to increase their sales for the period under review. In February 2021, BedRock Mining Support (Pty) Ltd acquired 10% of its own shares resulted in BedRock now a wholly-owned subsidiary of TWK Agri (Pty) Ltd.

TWK Timber acquired a 51% interest in Sunshine Seedlings Service (Pty) Ltd (SSS) effective 1 September 2020. SSS is a large nursery business yielding some of the highest quality timber and vegetable seedlings in South Africa. SSS produces over 50 million vegetable seedlings annually, as well as 10 million forestry clones, 7 million forestry seedlings and 4 million essential oil seedlings. This business delivered a more than satisfactory performance and strong growth is expected going forward especially due to the inclusion of the Peak Timbers plantations to the group.

As a result of the above, EBITDA decreased by 29,65% from R73,26 million (February 2020) to R51,54 million.

On 10 March 2021, TWK announced that all the suspensive conditions to the acquisition of some of the forestry assets of Peak Timbers Ltd and Peak Forest Products (Pty) Ltd by Shiselweni Forestry Company Ltd, a wholly-owned subsidiary of TWK, have been met. The transaction was effective 11 March 2021 and will add 26 752 hectares of land, 17 338 hectares of standing timber, buildings and a sawmill operation to the Group. The consideration for the assets is approximately R574 million. The fair value of the assets acquired and liabilities assumed is R754 million and equates to a bargain purchase of approximately R172 million. The acquisition is aligned to the Company's strategy to increase its own fibre resources to ensure the sustainable supply of its existing markets. In addition, the increased scale will have cost benefits and provide a basis for potential future value adding opportunities.

The outlook for the remainder of the financial year is positive and the second half of 2021 is expected to be stronger than the first half. As a result of the expansion in China, TWK Timber is expecting a shortage of woodchips in 2022 with international pulp prices remaining high.



**R636,81m**

**February 2021 segment revenue**  
(February 2020: R961,73m)





## Operational review continued

### Retail and Mechanisation segment

TWK increased their retail outlets to 29 (February 2020: 28) from the prior period, but since year end 31 August 2020, no further retail outlets were added. As at 28 February 2021, TWK had five fertiliser depots situated in KwaZulu-Natal, Mpumalanga, North West and eSwatini as well as five fertiliser blending facilities located in Mpumalanga, KwaZulu-Natal and the Western Cape. In addition, TWK owns one organic fertiliser production facility in KwaZulu-Natal.

Revenue substantially increased by 13,6% from R1,79 billion (February 2020) to R2,04 billion as this segment reported its best results on record and far exceeded its expectations. The benefits of the cost-reduction initiatives, amounting to R17,7 million in total for this segment, undertaken during last year, together with excellent trading conditions experienced throughout all the major operating divisions and increased fertilizer volumes sold have contributed to the increase of 181,61% in EBITDA to R82,42 million from R29,27 million (February 2020), with the EBITDA margin increasing to 4,0% from 1,6% (February 2020).

TWK's retail stores benefitted from the COVID-19 vouchers, given to small farmers in an attempt by Government to alleviate the financial pressures brought on by this pandemic. Thanks to TWK's effective financing model and the reduction on the Landbank dependence, it is possible to finance the existing clients' inputs and to increase market share.

Mechanisation sales, through the New Holland agencies, increased significantly in KwaZulu-Natal and Mpumalanga, where good rains favourably impacted trading conditions with record crops being reported in these regions. TWK also opened a new agency in Standerton that positively contributed to this operation's results. TWK, as a result, increased its market share in tractor sales to 38% (August 2020: 36%) in KwaZulu-Natal and 35% (August 2020: 32%) in Mpumalanga.

The fertiliser business, Constantia Fertilizer, also reported an exceptionally strong performance on the back of effective buying strategies. Cost-saving initiatives to the amount of R12,7 million were undertaken for the fertilizer division as well as a restructuring of the agency structure during the period which positively contributed to this business' results. Fertilizer sold for the period under review increased by 21,7% from 123 911 tonnes (February 2020) to 150 746 tonnes (February 2021).

Gromor, the organic fertilizer business, was placed under further financial strain due to COVID-19.

Trading conditions for the remainder of the financial year are expected to remain buoyant, especially for TWK's retail stores. Due to the cyclical nature of the fertilizer business the performance of the fertilizer business is much better in the first half of the financial year than the second half. Retail and Mechanisation is expecting profit for the remainder of the financial year to be higher than the previous financial year.



**R2,04bn**

February 2021 segment revenue  
(February 2020: R1,79bn)

## Operational review continued

### Grain segment

The Grain segment's results for the six months ended 28 February 2021 is slightly weaker than the prior reporting period with revenue increasing by 41,5% from R402,29 million (February 2020) to R569,23 million.

The low carry-over maize stock in South Africa at the beginning of the maize season resulted in grain transported direct from farms to end-users, bypassing the silo's in order to meet demand. Given this, the Grain Storage business had much lower tonnage than the previous period, reporting a 7,5% decline in silo through-put. However, the Grain Marketing business increased their market share with additional tonnes marketed.

In both South Africa and eSwatini, the grain mills and animal feed operation's performance were negatively impacted by higher maize prices. Arrow, based in eSwatini, reported an increase of 7,6% in volumes and 83,4% growth in its customers which translated in a 14,0% increase in revenue. The animal feed business' profit margins however came under pressure due to the higher maize prices, especially for the period December 2020 to February 2021. The reimplementation of load shedding in South Africa late last year also hindered the local grain mill's performance.

The weak rand against the major currencies during the period under review contributed to an increase in grain prices underpinned by the Chicago Board of Trade (CBOT) grain prices also increasing significantly. The lower grain stocks, especially in soya, are due to China being an aggressive buyer of both maize and soya and Argentina experiencing a drought. The main drivers of agricultural commodity prices are the result of the compound interactions among macroeconomic factors such as Brent crude oil prices, crop size, exchange rates and the growing demand for food and agricultural productivity.

We are positive about the remainder of the financial year as South Africa is expected to harvest approximately 15,8 million tonnes of maize. Given the higher grain prices and rain fall experienced across South Africa, farmers are planting more hectares, which is positive for TWK Grain.



# R569,23m

**February 2021 Segment revenue**  
(February 2020: R402,29m)



## Operational review continued

### Financial Services segment

Revenue decreased by 14,2% from R99,24 million (February 2020) to R85,19 million, with EBITDA decreasing by 36,65% from R30,42 million (February 2020) to R19,27 million.

**The Insurance Division** reported a 28% growth in its short-term insurance book as well as in short-term insurance premiums, mainly on the back of the new brokerage acquired during the previous year. The growth in short-term insurance clients was 19,0% for the period under review. The life insurance team succeeded in growing the commission income by approximately 42% during the period under review. The total crop insurance premium received decreased by 2,4% as a direct result of a decrease of 4% in crop hectares insured. It was however offset by an increase of 33,9% in total tree hectares insured over the reporting period. It is expected that the premium to be received for the winter crop season will be on the same level as the previous season.

During the period under review, TWK acquired one new brokerage to its short-term Insurance portfolio, Bezant Makelaars, situated in Lydenburg, effective 1 September 2020.

This division extended its claim mandates which will increase profitability as well as promote a better customer experience when submitting claims.

The medical portfolio continued to show excellent growth. Our policy count grew by 25% from August 2020 to February 2021, totalling 2 495 members while premium growth of 82% was seen recorded.

**The Credit Division** strives to tailor each finance product to meet the ever-changing needs of individual clients. This business understands that economic and market conditions change all the time and that relationships with its clients are important.

On 28 February 2021, the Credit Division reported a decline of 39% in bridging facilities compared to 28 February 2020 on the back of good yields and crop prices being achieved which resulted in the farmers being able to repay their bridging facilities. During the period under review, the Production Credit Book increased from R438 million (29 February 2020) to R543 million at 28 February 2021, mainly as a result of better trading conditions, inflation and gaining new clients on the back of the effective syndicate lending agreement with Standard Bank, FNB and the Landbank, which gives TWK access to sufficient funding for on-lending to producers without the risk of only one source of funding. TWK's risk monitoring system is effective and comprehensive to ensure that our credit risk is managed sufficiently.

Production accounts handed over due to non-performing debt decreased by 15% notwithstanding the increase in the Production Credit Book. TWK Financial Services recently started Agri Collections to assist both TWK and outside parties with the effective collection of debtors.

TWK Financial Services will continue to pursue expansion and acquisition opportunities to increase its product offering, administrative infrastructure and service levels to provide existing and new clients with the best services and good products.



**R85,19m**

February 2021 segment revenue  
(February 2020: R99,24m)





## Operational review continued

### Motors and Tyres segment

The Motors and Tyres segment reported a decrease in revenue of 10,2% to R504,91 million (February 2020: R562,13 million) mainly as a result of the closure of a loss-making filling station which was exacerbated in part by selling less fuel, due to the temporary closure of borders, marginally offset by increased tyre sales and increased vehicle sales due to the inclusion of a new dealership branch.

Both the motor dealerships and Protea Tyres made a concerted effort to manage costs by streamlining their operations, increasing marketing and closing loss-making businesses during the period under review and the benefits amounting to R5,82 million, translated to an increase in EBITDA of 21,84% from R15,69 million (February 2020) to R19,12 million, with the EBITDA margin improving from 2,8% (February 2020) to 3,8%.

#### Motors

During the period under review the Motors segment expanded their operations and acquired the Standerton Isuzu and Haval branch. The Toyota, Hino, Isuzu and Haval dealerships showed a 9,3% increase in the overall number of vehicles sold. Despite the ongoing decline in new vehicle sales, as confirmed by NAAMSA, the dealerships delivered an increase in new vehicle sales of 7,2%. This was complimented by an increase of 12,9% in used vehicle sales. The Haval dealership performed exceptionally well and was unaffected by the shortages in new vehicles experienced across the European OEMs.

Silo Panel Beaters continued to experience tough trading conditions and is operating at approximately 40% capacity.

The Filling Station division's petrol and diesel sales volumes decreased by 16,4% from 7 302 961 litres (February 2020) to 6 108 258 litres mainly due to the closure of a loss-making filling station.

Roofspace Rental Group, registered in South Africa and eSwatini, has signed lease contracts with four malls during the period under review. The capital expense to date was R8,1 million and a further R52,4 million is expected to be spent before the financial year end. This business will on-sell solar energy to the tenants and is expected to yield satisfactory results.

Trading conditions are expected to remain challenging for the remainder of the financial year and demand for services and parts should further increase. TWK dealerships continues to enhance its value-add client services and experiences to increase loyalty amongst existing clientele and to boost after-market services and parts sales.

#### Tyres

The sale of and re-treading of truck and heavy-vehicle tyres, Protea Tyres' core business, experienced good growth in the period under review with new tyre sales increasing by 30%. The six new registered re-tread patterns promise to support revenue growth. Another two new re-tread patterns are being registered.

The high quality, top branded tyres that Protea Tyres started importing from China last year, has placed the business in a strong market position as the shortage of tyres remains a concern. An increase in demand for commodities worldwide, driven largely through the market expansion of China and other emerging markets, such as South America and India, has resulted in an alarming shortage of tyres, worldwide. Protea Tyres has sufficient stock and should gain market share in the areas in which it operates. The streamlined warehouse logistics operations also ensure that optimal stock levels are maintained.



**R504,91m**

February 2021 segment revenue  
(February 2020: R562,13m)





# Prospects

With a primary focus on liquidity and cash flow, we will continue to focus on cost-saving measures across our operations, limiting where possible all non-essential capital expenditure and keep on applying measures to optimise working capital.

The Group has sufficient headroom to enable it to conform to covenants on its existing borrowings, and sufficient working capital and undrawn financing facilities to service its operating activities and ongoing investments. The various assets held for sale are already in advanced stages of negotiation and will also contribute to reduced interest costs and improved liquidity.

Pulp prices have increased significantly by 50% to 60% in four months, the fastest cycle recovery on record. European pulp inventories are the lowest since 2018 and now back to normal. There is an increased demand for our Woodchip exports, treated timber as well as for timber to the mining industry. The addition of Peak Timbers will also benefit the operations of Sunshine Seedlings.

The sale of the loss-making fuel sites in the coming months will support profitability. We expect General Trade sales to be on the same levels than before COVID-19 due to record high grain yields.

The Grain storage and Grain Marketing divisions will also perform well on the back of the good grain yield. The profitability of the Maize meal division will remain under pressure due to high grain prices and consumer constraints.

It is expected that the Financial services segment will perform better during the second half of the financial year mainly because of better trading conditions, inflation and gaining new clients on the back of the effective syndicate lending agreement.

The bargain purchase of Peak Timbers will add approximately R172 million to profit before tax.

Management holds the view that the second half of the year will be better than the period ended on 28 February 2021 and therefore will substantially outperform the previous year's results which ended on 31 August 2020.





## Condensed consolidated statement of financial position

for the six month period ending 28 February 2021

Figures in Rand	As at 28 Feb 2021 6 Months (Unaudited)	As at 29 Feb 2020 6 Months (Unaudited)	As at 31 Aug 2020 (Audited)
<b>Assets</b>			
<b>Non-current assets</b>			
Biological assets	448 792 124	355 629 969	435 561 003
Property, plant and equipment	996 385 375	951 197 067	989 754 772
Right-of-use asset	92 088 093	108 969 342	108 602 899
Goodwill and intangible assets	192 855 610	167 556 955	162 411 122
Investments in associates	5 827 645	2 076 032	3 715 802
Loans to group companies	13 326 668	23 828 065	13 080 221
Other loans receivable	80 192 866	83 347 174	83 388 199
Investments at fair value	41 084 384	41 441 661	40 484 222
Finance lease receivables	6 006 902	9 055 908	7 220 095
Deferred tax	70 688 474	91 758 073	96 753 251
	<b>1 947 248 141</b>	1 834 860 246	1 940 971 586
<b>Current assets</b>			
Inventories	774 350 414	993 586 886	964 194 542
Biological assets	358 640 573	354 845 161	284 824 553
Loans receivable	47 393 267	51 580 211	47 939 577
Trade and other receivables	1 530 235 991	1 331 341 678	1 100 162 548
Derivative financial instrument	27 135 990	—	1 988 402
Finance lease receivables	9 916 314	14 307 616	12 224 647
Current tax receivable	29 159 913	4 631 495	19 690 372
Cash and cash equivalents	110 608 517	73 666 159	109 649 661
	<b>2 887 440 979</b>	2 823 959 206	2 540 674 302
Non-current assets held for sale and assets of disposal groups	<b>84 178 048</b>	225 843 728	86 377 223
<b>Total assets</b>	<b>4 918 867 168</b>	4 884 663 180	4 568 023 111



## Condensed consolidated statement of financial position

for the six month period ending 28 February 2021 continued

Figures in Rand	As at 28 Feb 2021 6 Months (Unaudited)	As at 29 Feb 2020 6 Months (Unaudited)	As at 31 Aug 2020 (Audited)
<b>Equity and liabilities</b>			
<b>Equity attributable to equity holders of parent</b>			
Share capital	33 716 360	28 198 876	23 770 453
Reserves	492 972 149	477 697 074	500 738 884
Retained income	673 719 247	580 621 319	624 697 540
	1 200 407 756	1 086 517 269	1 149 206 877
Non-controlling interest	433 254 378	464 325 269	406 979 918
	1 633 662 134	1 550 842 538	1 556 186 795
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Other loans payable	3 634 192	1 522 825	445 003
Borrowings	686 759 531	701 677 000	651 674 694
Lease liabilities	80 442 989	91 394 856	71 186 832
Finance lease liabilities	—	3 171 794	—
Retirement benefit obligation	5 959 000	6 829 000	5 959 000
Deferred tax	268 390 443	256 610 474	274 909 861
	1 045 186 155	1 061 205 949	1 004 175 390
<b>Current liabilities</b>			
Trade and other payables	812 949 143	642 103 601	746 200 715
Other loans payable	9 369 497	18 425 257	9 410 157
Borrowings	1 058 233 510	1 220 043 605	1 167 530 972
Derivative financial instrument	—	14 269 310	3 482 164
Lease liabilities	21 320 426	19 705 050	42 980 467
Finance lease liabilities	—	1 891 894	—
Contract liabilities	72 122 414	78 792 642	2 298 169
Current tax payable	958 792	9 732 779	201 365
Provisions	5 310 720	4 899 460	5 418 034
Dividend payable	8 385 399	5 583 803	13 883 303
Bank overdraft	251 368 978	257 167 292	15 970 517
	2 240 018 879	2 272 614 693	2 007 375 863
Liabilities of disposal groups	—	—	285 063
<b>Total liabilities</b>	3 285 205 034	3 333 820 642	3 011 836 316
<b>Total equity and liabilities</b>	4 918 867 168	4 884 663 180	4 568 023 111



## Condensed consolidated statement of profit or loss and other comprehensive income for the six month period ending 28 February 2021

Figures in Rand	For the 6 months ending 28 Feb 2021 (Unaudited)	For the 6 months ending 29 Feb 2020 (Unaudited)	For the year ending 31 Aug 2020 (Audited)
<b>Revenue from continuing operations</b>	<b>3 838 785 889</b>	3 830 355 791	7 680 515 445
<b>Operating profit before interest, tax, depreciation and amortisation (EBITDA)</b>	<b>198 716 897</b>	186 198 979	339 662 776
Depreciation and amortisation	(33 595 069)	(30 033 003)	(65 786 992)
<b>Operating profit before interest and tax (EBIT)</b>	<b>165 121 828</b>	156 165 976	273 875 784
Finance costs	(36 243 758)	(62 444 115)	(102 788 223)
<b>Profit after finance costs</b>	<b>126 766 228</b>	93 078 908	177 145 043
Profit from equity accounted investments	2 111 842	642 953	2 282 723
<b>Profit before tax from continuing operations</b>	<b>128 878 070</b>	93 721 861	179 427 766
Taxation	(33 919 272)	(26 086 876)	(55 716 088)
<b>Profit after tax from continuing operations</b>	<b>94 958 798</b>	67 634 985	123 711 678
Profit/(loss) from discontinued operations	—	—	(116 400)
<b>Profit for the year</b>	<b>94 958 798</b>	67 634 985	123 595 278
<b>Other comprehensive income:</b>			
Gains/(losses) on property revaluation	—	(8 666 693)	(3 486 930)
Remeasurements on defined benefit liability			259 000
Changes in fair value of equity investments at fair value through OCI			(1 107 040)
Taxation related to other comprehensive income	—	1 941 339	848 733
Other comprehensive income for the year	—	(6 725 354)	(3 486 237)
<b>Total comprehensive income for the year</b>	<b>94 958 798</b>	60 909 631	120 109 041
<b>Profit attributable to:</b>			
Owners of the parent	<b>61 431 950</b>	40 622 049	87 615 615
Non-controlling interest	<b>33 526 848</b>	27 012 936	35 979 663
<b>Profit for the year</b>	<b>94 958 798</b>	67 634 985	123 595 278
<b>Total comprehensive income attributable to:</b>			
Owners of the parent	<b>61 431 950</b>	33 408 340	91 907 089
Non-controlling interest	<b>33 526 848</b>	27 501 291	28 201 952
<b>Total comprehensive income for the year</b>	<b>94 958 798</b>	60 909 631	120 109 041
Basic earnings per share — cents	<b>469,13</b>	312,49	674,33



## Condensed consolidated statement of changes in equity

for the six month period ending 28 February 2021

Figures in Rand	Share capital	Revaluation reserve	Reserves for investments at fair value through OCI	Restructuring reserve	Share-based payments reserve	Change of ownership reserve	Total reserves	Retained income	Total attributable to equity holders of the Group	Non-controlling interest	Total equity
Balance at 1 September 2020 (audited)	23 770 453	390 558 578	24 458 870	75 137 000	3 847 895	6 736 541	500 738 884	624 697 540	1 149 206 877	406 979 918	1 556 186 795
Total comprehensive income for the 6 month period	—	—	668 651	—	—	—	668 651	61 431 950	62 100 601	33 526 848	95 627 449
Dividends paid	—	—	—	—	—	—	—	(15 707 500)	(15 707 500)	(15 236 871)	(30 944 371)
Treasury shares	9 945 907	—	—	—	—	—	—	—	9 945 907	—	9 945 907
Other changes for the period	—	—	—	—	—	(8 435 386)	(8 435 386)	3 297 257	(5 138 129)	7 984 483	2 846 354
Total changes for the 6 month period	9 945 907	—	668 651	—	—	(8 435 386)	(7 766 735)	49 021 707	41 254 972	26 274 460	77 475 339
<b>Balance at 28 February 2021 (unaudited)</b>	<b>33 716 360</b>	<b>390 558 578</b>	<b>25 127 521</b>	<b>75 137 000</b>	<b>3 847 895</b>	<b>(1 698 845)</b>	<b>492 972 149</b>	<b>673 719 247</b>	<b>1 190 461 849</b>	<b>433 254 378</b>	<b>1 633 662 134</b>



## Condensed consolidated statement of cash flows

for the six month period ending 28 February 2021

Figures in Rand	For the 6 months ending 28 Feb 2021 (Unaudited)	For the 6 months ending 29 Feb 2020 (Unaudited)	For the year ending 31 Aug 2020 (Audited)
Cash from operating activities	206 276 512	200 539 903	385 624 586
Interest income	5 599 606	2 370 309	3 872 153
Dividends paid			
Dividends income	1 738 581	3 429	309 164
Finance costs	(36 243 759)	(62 444 115)	(102 788 223)
Income tax paid	(28 055 627)	(40 982 056)	(82 296 151)
Changes in operating capital	(274 351 572)	(302 112 080)	182 064 468
<b>Net cash flows from operating activities</b>	<b>(125 036 259)</b>	(202 624 610)	386 785 997
Cash flows from investing activities	(71 046 241)	(143 036 617)	(351 257 377)
<b>Net cash flows before financing activities</b>	<b>(196 082 500)</b>	(345 661 227)	35 528 620
Cash flows from financing activities	(38 357 105)	27 034 008	(76 985 568)
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(234 439 605)</b>	(318 627 219)	(41 456 948)
Cash and cash equivalents at the beginning of the year	93 679 144	135 126 086	135 136 092
<b>Total cash and cash equivalents at the end of the year</b>	<b>(140 760 461)</b>	(183 501 133)	93 679 144



## Segmental information

for the six month period ending 28 February 2021

	Revenue			Profit and loss/separately disclosable items			
	Total segment revenue (Unaudited)	Inter-segment revenue (Unaudited)	Revenue from external customers (Unaudited)	Operating profit before interest, tax, depreciation and amortisation (EBITDA) (Unaudited)	Depreciation and amortisation (Unaudited)	Finance costs (Unaudited)	Earnings before taxation (Unaudited)
Figures in Rand							
<b>For the 6 months ending 28 Feb 2021</b>							
<b>Continuing operations</b>							
Timber	1 049 962 913	(413 150 628)	636 812 285	51 536 123	(8 315 729)	(1 417 364)	41 803 030
Retail and mechanisation	3 558 835 515	(1 519 573 162)	2 039 262 353	82 417 959	(12 123 128)	(5 703 452)	64 591 379
Financial services	83 706 229	1 487 110	85 193 339	19 272 092	(513 705)	(137 891)	18 620 496
Grain	624 562 848	(55 331 169)	569 231 679	14 924 351	(4 401 584)	(3 489 703)	7 033 063
Motors and tyres	510 590 130	(5 675 255)	504 914 875	19 115 142	(6 119 885)	(13 856 418)	(861 162)
Corporate	29 638 810	(26 267 451)	3 371 358	11 451 231	(2 121 038)	(11 638 930)	(2 308 736)
<b>Total</b>	<b>5 857 296 445</b>	<b>(2 018 510 556)</b>	<b>3 838 785 889</b>	<b>198 716 897</b>	<b>(33 595 069)</b>	<b>(36 243 758)</b>	<b>128 878 070</b>
<b>For the 6 months ending 29 Feb 2020</b>							
<b>Continuing operations</b>							
Timber	1 568 485 016	(606 757 835)	961 727 177	73 264 839	(6 227 037)	(1 943 990)	65 093 812
Retail and mechanisation	2 912 081 998	(1 117 304 176)	1 794 777 822	29 266 596	(11 072 342)	(15 292 117)	2 902 137
Financial services	95 183 216	4 053 478	99 236 694	30 421 020	(1 141 781)	(199 876)	29 079 363
Grain	441 157 333	(38 862 955)	402 294 378	13 951 048	(2 850 777)	(1 996 668)	9 103 603
Motors and tyres	569 196 126	(7 060 828)	562 135 298	15 689 192	(7 043 174)	(18 158 365)	(9 512 347)
Corporate	32 151 330	(21 966 908)	10 184 422	23 606 285	(1 697 893)	(24 853 099)	(2 944 707)
<b>Total</b>	<b>5 618 255 019</b>	<b>(1 787 899 224)</b>	<b>3 830 355 791</b>	<b>186 198 980</b>	<b>(30 033 004)</b>	<b>(62 444 115)</b>	<b>93 721 861</b>



## Segment assets and liabilities

for the six month period ending 28 February 2021

Figures in Rand	As at 28 Feb 2021 — 6 months (unaudited)			As at 29 Feb 2020 — 6 months (unaudited)		
	Total assets	Total liabilities	Net assets	Total assets	Total liabilities	Net assets
<b>Continuing operations</b>						
Timber	1 549 895 384	1 059 638 027	490 257 357	1 608 278 216	1 126 543 582	481 734 633
Retail and mechanisation	706 417 566	482 966 092	223 451 475	779 106 021	620 256 862	158 849 159
Financial services	1 417 703 641	969 260 703	448 442 939	1 240 503 459	734 182 148	506 321 311
Grain	188 217 210	128 681 016	59 536 194	109 454 597	91 786 540	17 668 057
Motors and tyres	381 448 065	260 789 779	120 658 286	409 845 836	233 279 666	176 566 170
Corporate	675 185 301	383 869 417	291 315 884	737 475 051	527 771 844	209 703 207
<b>Total</b>	<b>4 918 867 168</b>	<b>3 285 205 034</b>	<b>1 633 662 134</b>	<b>4 884 663 180</b>	<b>3 333 820 642</b>	<b>1 550 842 537</b>





## **TWK Agri**

### **Head Office**

11 De Wet Street,  
Piet Retief, 2380

### **Postal Address**

PO Box 128,  
Piet Retief, 2380

T: +27 (0)17 824 1000

F: +27 (0)17 824 1077

E: [twk@twkagri.com](mailto:twk@twkagri.com)

[twkagri.com](http://twkagri.com)

